



P.O. Box 67189 • Lincoln, NE 68506 • 402-441-3737 • Fax: 402-441-3736

April 8, 2004

Mr. Mike Ayars
Ayars and Ayars, Inc.
6500 Holdrege
Lincoln, NE 68505

Dear Mike,

Now that we've been in our new building for just over a month, I thought I would take this opportunity to say "Thank You". The building is everything we had hoped it would be and more. The quality is even more apparent now that I have a chance to inspect things in more detail.

Since this was the first building we have ever had built, I don't have much to compare it to. I do know the entire construction process went extremely smoothly. The fact you kept the completion on the original time line despite the fact the building was delivered almost three weeks late was a huge benefit to us. The dedication of your crews including Metals, Concrete, Masonry and Carpentry is simply outstanding. All of the Superintendents were first-class, professional and very patient throughout the entire process. They answered all of my questions and kept me informed as to what was happening and often times, why it was being done in a particular matter.

I was particularly impressed with the Site Supervisor for our project, Kevin Rosenau. Kevin routinely made the extra effort and demonstrated consistently high quality during the entire time he was on site.

In addition, the sub contractors who were used on my project were equally impressive. Even though they aren't your employees per se, they showed me a great deal of respect. They made it known they were as concerned with my satisfaction as though they were directly employed by you. It was obvious they enjoy working for Ayars and Ayars.

Hopefully, we will be in the market for another building in the not-so-distant future. You can rest assured that you will be our first call when we are at that point.

Should any of your prospective customers want to hear firsthand what a pleasure it's been dealing with you, Matt, Dan, Laura or any of your staff, please feel free to have them contact me. Our door is always open too should you want to show folks what Ayars and Ayars quality is all about.

Thanks again and warm regards,

A handwritten signature in black ink, appearing to read "Mike McFarland", written in a cursive style.

Mike McFarland
President

